

The Value and Impact of XYZ Community Health Center

Health centers provide tremendous value and impact to the communities they serve, including **JOBS** and **ECONOMIC STIMULUS, SAVINGS** to Medicaid, and **ACCESS** to care for vulnerable populations.

This report highlights [XYZ Community Health Center]'s **2017 contributions and savings**.

SAVINGS TO THE SYSTEM

24%
LOWER COSTS
FOR HEALTH CENTER
MEDICAID PATIENTS

\$2 Million
SAVINGS TO
MEDICAID

\$4.7 Million
SAVINGS TO THE
OVERALL HEALTH
SYSTEM

ECONOMIC STIMULUS



104
TOTAL JOBS

45
HEALTH CENTER JOBS

59
OTHER JOBS in the
community



\$16 Million
TOTAL ECONOMIC
IMPACT of current
operations

\$9 Million
DIRECT HEALTH
CENTER SPENDING

\$7 Million
COMMUNITY
SPENDING



\$2.3 Million
ANNUAL TAX
REVENUES

\$640,000
STATE & LOCAL TAX
REVENUES

\$1.7 Million
FEDERAL TAX REVENUES

CARE FOR VULNERABLE POPULATIONS



4,367
PATIENTS
SERVED

97% of patients
are **LOW INCOME**

54% of patients
identify as an **ETHNIC
OR RACIAL MINORITY**

14% of patients are
**AGRICULTURAL
WORKERS**

18,029
PATIENT
VISITS

42%
4-YEAR PATIENT
GROWTH

374 of patients are
**CHILDREN &
ADOLESCENTS**

7% of patients
are **VETERANS**

9% of patients are
HOMELESS

Capital Link prepared this Value & Impact report using 2017 health center audited financial statements and Uniform Data System information. Economic impact was measured using 2017 IMPLAN Online.



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REFERENCES AND DATA SOURCES

- Economic Stimulus: Economic impact was measured using 2017 IMPLAN Online from IMPLAN Group LLC, IMPLAN System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078, www.IMPLAN.com. Learn more at www.caplink.org/how-economic-impact-is-measured.
- Savings to the System: Nocon et al. *Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings*. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.
- Care for Vulnerable Populations: Bureau of Primary Health Care, HRSA, DHHS, 2017 Uniform Data System.
- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as “0.5 FTE.” FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as “0.33 FTE” (4 months/12 months).

SUMMARY OF 2017 ECONOMIC STIMULUS			
		Economic Impact	Employment (# of FTEs*)
Community Impact	Direct	\$8,867,108	45
	Indirect	\$2,414,402	19
	Induced	\$5,066,156	40
	Total	\$16,348,266	104

SUMMARY OF 2017 TAX REVENUE			
		Federal	State
Community Impact	Direct	\$1,095,531	\$241,832
	Indirect	\$187,524	\$97,985
	Induced	\$376,765	\$302,033
	Total	\$1,659,820	\$641,850
Total Tax Impact		\$2,301,670	

About Capital Link

Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for over 20 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace. Capital Link maintains a database of almost 10,000 health center audited financial statements from 2005 to 2017, incorporating approximately 75% of all health centers nationally in any given year. This proprietary database is the only one of its kind as it exclusively contains health center information and enables us to provide information and insights tailored to the industry. For more information, visit us at www.caplink.org.