

VALUE IMPACT of HEALTH CENTERS

XYZ Community Health Center

Federally Qualified Health Centers and other safety-net clinics such as [XYZ Community Health Center] provide tremendous value and impacts to their communities—from JOBS and ECONOMIC STIMULUS to local communities; SAVINGS to the health care system; ACCESS to care for vulnerable populations; and COMPREHENSIVE, COORDINATED CARE with a focus on PREVENTIVE CARE and CHRONIC DISEASE MANAGEMENT.

SAMPLE – NOT ACTUAL DATA

Highlights of **2015 contributions** are shown below.

JOBS and other positive impacts on the ECONOMY



275



\$58,000,000

TOTAL ECONOMIC IMPACT
of current operations.

\$ 8 Million

ANNUAL TAX REVENUES



125 HEALTH CENTER JOBS including

50 ENTRY-LEVEL and 70 SKILLED
JOBS for community residents

150 OTHER JOBS IN THE COMMUNITY

\$34,000,000

DIRECT HEALTH CENTER SPENDING

\$24,000,000

COMMUNITY SPENDING

\$2.5 Million

STATE AND LOCAL TAX

\$5.5 Million

FEDERAL TAX REVENUES

SAVINGS to the health system



22%

LOWER COSTS FOR HEALTH
CENTER MEDICAID
PATIENTS



\$7.5 Million

SAVINGS TO
MEDICAID



\$20 Million

HEALTH CENTER
MEDICAID REVENUE

as % of total Medicaid expenditures

ACCESS to care for vulnerable populations



25%

FOUR-YEAR
PATIENT GROWTH

5,000

patients are
CHILDREN AND
ADOLESCENTS

97% of patients are
LOW-INCOME
(Below 200% of the
Federal Poverty Level)

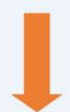
15,000
PATIENTS
SERVED

60,000
PATIENT
VISITS

10,000
patients are
ADULTS

74% of patients
identify as an
ETHNIC OR RACIAL MINORITY

Since 2012:



25% decline in
UNINSURED
PATIENTS

2 Million
patients gained
INSURANCE
COVERAGE



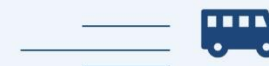
COMPREHENSIVE COORDINATED CARE



10,500
patients received
MEDICAL CARE



1,650
patients received
DENTAL CARE



1,500 patients received at least one
ENABLING SERVICE to overcome
barriers to care



600
patients received
MENTAL HEALTH CARE



500
patients received
VISION CARE

In addition, patients received non-clinical
services to connect them to community
resources such as **HOUSING, JOB TRAINING,
AND CHILD CARE**



53% of centers recognized as
PATIENT-CENTERED MEDICAL HOMES

PREVENTIVE CARE and CHRONIC DISEASE MANAGEMENT



500
patients were
diagnosed with
ASTHMA



500
patients were
diagnosed with
CORONARY ARTERY DISEASE



1,000
children received
WELL-CHILD VISITS



500
patients were
diagnosed with
DIABETES



500
patients were
diagnosed with
HYPERTENSION



1,000
patients received
IMMUNIZATIONS and
SEASONAL FLU VACCINES

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REFERENCES AND DATA SOURCES

1. Economic and Employment Impacts: Calculated by Capital Link using 2015 IMPLAN Online.
2. Savings to Medi-Cal: Nocon et al. *Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings*. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.
3. Access to Care for Vulnerable Populations: Bureau of Primary Health Care, HRSA, DHHS, 2015 Uniform Data System.
4. Comprehensive Coordinated Care: Bureau of Primary Health Care, HRSA, DHHS, 2015 Uniform Data System.
5. Preventive Care and Chronic Disease Management: Bureau of Primary Health Care, HRSA, DHHS, 2015 Uniform Data System.

ACKNOWLEDGEMENTS

This report was funded by (**Health Center Partners of Southern California**) for use by its member health centers.

*Full-Time Equivalent (FTE) of 1.0 means that the person is equivalent to a full-time worker. In an organization that has a 40-hour work week, a person who works 20 hours per week (i.e. 50 percent time) is reported as "0.5 FTE." FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as "0.33 FTE" (4 months/12 months).

Summary of 2015 Total Economic Activity

Stimulated by Current Operations of

		Economic Impact	Employment (# of FTEs*)
Community Impact	Direct	\$ 34,000,000	125
	Indirect	\$ 10,000,000	50
	Induced	\$ 14,000,000	100
	Total	\$58,000,000	275

Direct # of FTEs (employment) based on HRSA 2015 UDS state level data for FQHCs.

Summary of 2015 Tax Revenue

		Federal	State
Community Impact	Direct	\$3,000,000	\$1,000,000
	Indirect	\$1,000,000	\$500,000
	Induced	\$1,500,000	\$1,000,000
	Total	\$5,500,000	\$2,500,000
Total Tax Impact		\$8,000,000	

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HOW ECONOMIC IMPACT IS MEASURED

Using IMPLAN, integrated economic modeling software, this analysis applies the “multiplier effect” to capture the direct, indirect, and induced economic effects of health center business operations and capital project plans. IMPLAN generates multipliers by geographic region and by industry combined with a county/state database. It is widely used by economists, state and city planners, universities and others to estimate the impact of projects and expenditures on the local economy. This analysis was conducted using 2015 IMPLAN Online.

WHAT ARE DIRECT AND COMMUNITY IMPACTS?

Direct impacts result from **health center expenditures associated with operations, new facilities, and hiring.**

Community impacts can be indirect, resulting from **purchases of local goods and services, and jobs in other industries.**

Community impacts can be induced, resulting from **purchases of local goods and services at a household level made by employees of the health center and suppliers.**

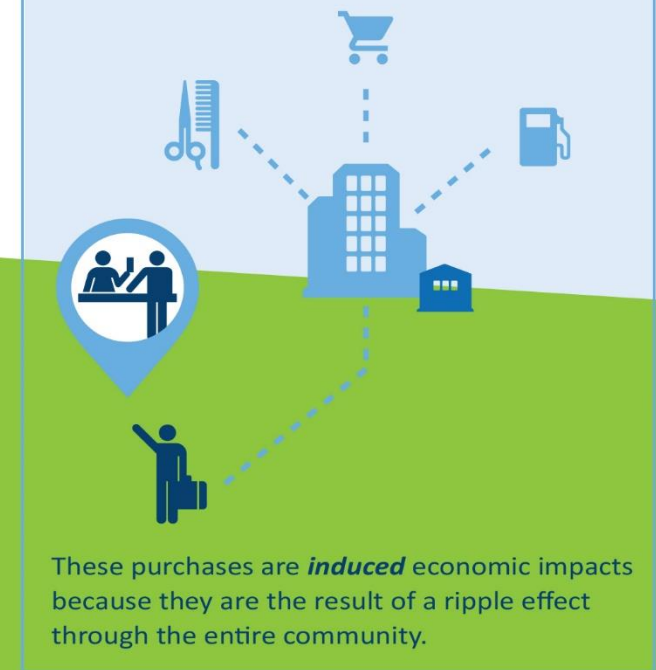
A health center purchases medical devices from a local medical supply store.



The medical supply store purchases paper from an office supply store to print receipts and hires a local delivery service to transport the medical devices.



As local industries grow and household income increases, employees of the health center, medical supply store, office supply store, and delivery service spend their salaries in the community.



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COMMUNITY HEALTH CENTERS INCLUDED IN THIS ANALYSIS

This report was developed by Capital Link, a non-profit organization that has worked with hundreds of health centers and Primary Care Associations for over 18 years to plan capital projects, finance growth, and identify ways to improve performance. We provide innovative consulting services and extensive technical assistance with the goal of supporting and expanding community-based health care. For more information, visit us online at www.caplink.org.