

The Value and Impact of XYZ Community Health Center

Health centers provide tremendous value and impact to the communities they serve, including **JOBS** and **ECONOMIC STIMULUS, SAVINGS** to Medicaid, and **ACCESS** to care for vulnerable populations.

This report highlights the **XYZ Community Health Center 2020 savings and contributions.**

SAVINGS TO THE SYSTEM

24%
LOWER COSTS
FOR HEALTH CENTER
MEDICAID PATIENTS

\$ 9 Million
SAVINGS TO
MEDICAID



\$14 Million
SAVINGS TO THE
OVERALL HEALTH
SYSTEM

ECONOMIC STIMULUS



82
TOTAL JOBS

38
HEALTH CENTER JOBS

44
OTHER JOBS in the
community



\$15.9 Million
TOTAL ECONOMIC
IMPACT of current
operations

\$ 8.0 Million
DIRECT HEALTH
CENTER SPENDING

\$ 7.9 Million
COMMUNITY
SPENDING



**\$ 2.2
Million**
ANNUAL TAX
REVENUES

\$ 0.4 Million
STATE & LOCAL TAX
REVENUES

\$ 1.8 Million
FEDERAL TAX
REVENUES

CARE FOR VULNERABLE POPULATIONS



22%
4-YEAR PATIENT
GROWTH

21,291
CLINIC VISITS

10,487
VIRTUAL VISITS

31,778
TOTAL
PATIENT
VISITS

7,588
PATIENTS SERVED

2,002 of patients are
**CHILDREN &
ADOLESCENTS** patients

2% of patients are
**AGRICULTURAL
WORKERS**

87% of patients
are **LOW INCOME**

1% of patients
are **VETERANS**

1% of patients
identify as an **ETHNIC
OR RACIAL MINORITY**

3% of patients are
HOMELESS

Capital Link prepared this Value & Impact report using 2020 health center audited financial statements and Uniform Data System information. Economic impact was measured using 2019 IMPLAN Online.



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REFERENCES AND DATA SOURCES

- Savings to the System: Nocon et al. *Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings*. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.
- Economic Stimulus: Economic impact was measured using 2019 IMPLAN Online from IMPLAN Group LLC, IMPLAN System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078, www.IMPPLAN.com. Learn more at www.caplink.org/how-economic-impact-is-measured.
- “Low Income” refers to those who earn below 200% of federal poverty guidelines.
- Care for Vulnerable Populations: Bureau of Primary Health Care, HRSA, DHHS, 2020 Uniform Data System.
- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as “0.5 FTE.” FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as “0.33 FTE” (4 months/12 months).

SUMMARY OF 2020 ECONOMIC STIMULUS			
		Economic Impact	Employment (# of FTEs*)
Community Impact	Direct	\$7,982,000	38
	Indirect	\$2,289,386	12
	Induced	\$5,567,725	32
	Total	\$15,839,111	82

SUMMARY OF 2020 TAX REVENUE			
		Federal	State
Community Impact	Direct	\$1,146,752	\$191,049
	Indirect	\$202,576	\$53,983
	Induced	\$461,431	\$160,385
	Total	\$1,810,759	\$405,417
Total Tax Impact		\$2,216,176	

About Capital Link

Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for over 25 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace. Capital Link maintains a database of over 16,000 health center audited financial statements from 2005 to 2020, incorporating nearly 85% of all health centers nationally in any given year. This proprietary database is the only one of its kind as it exclusively contains health center information and enables us to provide information and insights tailored to the industry. For more information, visit us at www.caplink.org.